# WINDWORKS POWER ZERO EMISSION PEOPLE

Investor Presentation Q2 2011

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# Why Wind ?

- Wind is the fastest growing energy source in the world
- Wind is a cost-effective alternative to conventional energy sources such as natural gas
- 2000 to 2007, size of the wind power industry increased 5x, expected to quadruple in the next 10 years
- 2008, record \$36 billion investment (world) United States at \$9 billion
- Canada/United States potential: \$ 600 BN market
- Europe potential: \$ 600 BN market
  - Strong government support and incentives

...apart from all the economic figures, wind energy is a zero emission and renewable source of energy for our economies...

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# Why Wind Works?

#### **Confirmed Revenue**

- Sale of 50MW in Ontario
  - \$6M in 2011
  - 2.5% royalty on gross revenue
  - Performance royalties
- Sale of interests in 20MW JV in Germany
  - 190,000 Euro in revenue

#### Near-term Revenue Opportunities

- 4 MW Burg I German project
  - 2011 construction
- 6MW Burg II German project
- 30MW in Ontario with power contracts
- 110MW in Ontario Phase 2 currently in Economic Connection Testing



#### Diversified Project Portfolio

<u>3 Markets totaling 575MW</u>: 15 projects in Europe, Ontario and the USA

Potential investment value of pipeline: \$ 1.5 BN once power contracts are secured

#### Management Track Record

- 1,500MW developed –
  \$3 Billion investment
- Replicating success achieved over past 10 years

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## Ingo Stuckmann, Ph.D., President, CEO & Director

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- Ph.D. in Natural Sciences from the University of Heidelberg
- Conducted research at Harvard
- 2002 joined Energy Farming International, Germany
- 1,500 MW of projects developed, 900 turbines installed
  - \$3 billion investment value
  - 800 MW developed in Germany
  - 230 MW developed in Spain
  - 329 MW developed in the United States
- In 2008, co-founded Zero Emission People LLC

## J.C. Pennie, Chairman of the Board

- Pioneer in the wind energy industry in Ontario, Canada
- Developed six wind energy projects representing \$360 million in power contracts
  - sold into joint ventures to Energy Farming International of Germany and Schneider Power of Toronto
- On the IESO (Independent Electrical System Operators) renewable energy standing committee – Ontario, Canada
- From 1992 1996, President, CEO and until 2000 Vice-Chairman of American ECO Corp., a Nasdaq and TSX listed energy service company that grew from \$2M in revenue to over \$400M during Mr. Pennie's tenure

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 Vice-Chairman of DareArts Foundation for Children, founded in 1994; multi-cultural arts education programs for children at risk

## Glen MacMullin CA, Director

- Current Director of Pensato Europa Absolute Return Fund
  - Irish-listed UCITS fund
- Former Managing Director at Xavier Sussex, LLC, a New York-based private equity firm affiliated with Deutsche Bank
  - Launched with \$200 Million seed commitment from Deutsche Bank
  - Structured private investments into mid-market companies undergoing financial and/or operational restructuring.
- Former COO of the proprietary trading group at Deutsche Bank in New York
  - Managed \$6 Billion via a 20 strategy alternative investment platform
- Former Board of Director positions at following publicly-traded companies: DSL.net Inc., Aegis Communications Group Inc., Briazz Inc., and Nayarit Gold Inc.

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## Cam Birge, Chief Financial Officer

- Associate Professor at United States International University (Mexico City campus) and was twice elected to serve on the Academic Counsel as the Head of the Graduate Business studies
- Consultant to public and private companies doing business in Canada, United States and Mexico
- Mr. Birge served on the Advisory Board and as Vice President of Operations of the Trust for Sustainable Development engaged in the business of planning and creating sustainable buildings and towns involving alternative energy since 1994

Also served as President and Director of two public mining companies

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## Advisor

## Greg Wilson, Founder

- Mr. Wilson is a financier and corporate strategist
- In 1997, founded EMT Capital Corp., a financial advisory firm specializing in M&As, IPOs, RTOs and private equity financings
- In 2005, co-founded Paramount Gold & Silver Corp.
  - Current market capitalization in excess of \$400 million
  - Commenced trading OTC, now trades on the NYSE and TSX, under symbol PZG

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Completed the Canadian Investment Management (CIM) program, and earned the Fellow of the Canadian Securities Institute (FCSI) designation

# Advisor

#### Thomas Tschiesche, MSc., Ph.D.

- MSc. in Mechanical Engineering, University of Washington, Seattle
- Ph.D., University of Duisburg
- 5+ yrs as general manager at Nordex, where over 100 wind farm projects were realized under his management - in Pennsylvania, California, Germany, Spain, Greece, Turkey, Egypt, and China
- Nordex doubled its turnover year after year culminating in an IPO in 2001
- In 2002 served as CEO, and co-founded Energy Farming International, a company for wind farm financing and construction that grew to \$100 Million USD turnover
- 2007: Energy Farming International merged with Seeba Energy Farming Group

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In 2008, co-founded Zero Emission People LLC

## **Corporate Strategy**

- Develop portfolio of wind energy projects in Canada, Germany, and the United States to their maximum point of leverage
- Sell projects for a gain
- Retain a royalty interest in projects we sell
  - Generate a steady stream of income
  - Distribute to shareholders as a Dividend
- Grow pipeline by continuing to add development projects in Canada, the United States, and Europe
- Focus on building a high margin, low headcount business by contracting out project development

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## **Corporate Structure - overview**



## **Near-term Revenue Opportunities**

Project	MW	% Owned	MW Owned	Start of construction
Europe				
Vind Park Burg I Germany)	4	100%	4	2011
/ind Park Burg II Germany)	6	100%	6	2012
ntario				
hispering Woods	10	50%	5	2012
anaraska	20	50%	10	2012
OTAL	40 MW		25 MW	

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) means power purchase agreement awarded

Note:

## Ontario, Canada Projects in ECT

Project	MW	% Owned	MW Owned
Polar Bear	20	50%	10
Stonetown	10	50%	5
Pioneer	10	50%	5
Field	10	50%	5
Pleasant Bay	20	50%	10
Festival Zorra	10	50%	5
Northern Lights	10	50%	5
Lakeside Breezes	20	50%	10
TOTAL	110 MW		55 MW

Note: The above projects all applied for power contracts under the OPA Feed-In Tariff program in November 2009, and in April 2010, all 8 projects were placed in ECT (economic connection testing) and will be eligible for issuance of power contracts in Q1 2011

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# **United States Pipeline**

Project	MW	% Owned	MW Owned	Planned Construction Date
Thunder Spirit, North Dakota	150	75%	112.5	2012
Grand Prairie, Illinois	75	100%	75	2012/13
Baker, Montana	200	90%	180	2013/14
TOTAL	425 MW		367.5 MW	

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# **Consolidated Project Portfolio**

Project	MW Total	MW Owned
Near-term Permitted Projects	40	25
Ontario Projects in ECT	110	55
US Pipeline	425	367.5
TOTAL	575 MW	447.5 MW

## **Corporate History**

- June 2009: Commenced trading
  - WWPW:OTCBB
  - R5E1:Frankfurt
- January 31, 2010: Closed acquisition of Zero Emission People LLC
- April 8, 2010: Ontario awards 80 MW of power contracts to Wind Works
- June 2010: Acquires Wind Park Burg I, a 4MW fully-permitted project in Germany
- December 2010: Announces project financing of 10 Million Euro for Wind Park Burg I
- December 2010: Sells interests in 20MW joint venture in Germany
- March 2011: Sells interests in 50MW in Ontario, retained 2.5% royalty on gross revenue

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